



VIAWEST Overview

Centered Around You.

This describes our commitment to the customer and taking care of their unique needs. It is what makes ViaWest unique as a company. Founded in 1999, ViaWest is one of the largest privately owned data center and managed services providers in North America, with 22 enterprise-class facilities in Colorado, Texas, Oregon, Utah, and Nevada.



Invested in growth.

Our 12 years of continual growth can be attributed to constant investment in our people, technology and data centers, to the tune of \$144 million in infrastructure investment in the last five years. And we've generated positive EBITDA and total cash flows since 2002.



Tailored, high-tech solutions.

Every customer is unique to us and receives individual attention to ensure they receive a custom-fit design with all their needs in mind. Our broad menu includes colocation, complex hosting, cloud computing, and managed services.



National company. Local feel.

We're committed to the communities that we serve by providing locally-based customer support service and staff in each data center. We also support local events, organizations and activities wherever we are.



No problem goes unsolved.

Our dedicated, proactive staff works tirelessly for each and every customer. That's why we guarantee 100% customer satisfaction and pride ourselves on 87% first-call resolution. And we track over 650 customer analytics continuously to make sure our customers get results.



Expertise you can count on.

Our highly trained and certified staff has the knowledge to find you the right solution. And we're at the forefront of industry's compliance certifications and audits, including SAS 70 Type II and PCI-DSS Section 9 & 12.

Technology is evolving. So is ViaWest.

Our transition to viaWest was completely invisible to the outside world, which is exactly what we wanted. viaWest has definitely alleviated headaches for the IT staff from the perspective of application availability. — ViaWest Client





VIAWEST SERVICES

» COMPANY STATISTICS

ViaWest is profitable in all markets and product lines, with a continual history of growth and success.

- » Headquartered in Denver
- » Over 300 employees
- » Founded in 1999
- » Original management team still in place since inception

» SERVICES

Complete from end-to-end.

From colocation, to complex services to managed hosting, our services help you store, manage and secure information, including:

- » KINECTed Cloud and Storage Services
- » Complex Hosting
- » Colocation
- » Monitoring, Systems and Database Administration
- » Managed Services
 - » Security
 - » Network
 - » Backup
 - » Storage Services

» OPERATIONS

The capacity you want, but don't want to own. With 22 enterprise-class data centers nationwide and over 405,000 square feet of raised floor, we have room for your data. We're compliant with all major auditing and certification bodies. 650 customer metrics tracking means you'll have the information you need. And our 100% SLA for power, network and customer service means you'll spend less time worrying about downtime.

- Leading SLAs
- » 100% Customer satisfaction
 - » 100% Power
 - » 100% Network segment availability
 - » 100% Uptime for redundant hosting environments

» ACCOLADES

Technology company of the year. Understatement of the century.

Our CEO was Ernst & Young's 2009 Entrepreneur of the Year. And our company was CSIA's Technology Company of the Year.

Clientele

Extensive expertise in a wide range of industries.

Our current customer base spans multiple industries nationwide, numbering in the thousands. Lufthansa, Red Robin, Patron Tequila, Northrop Grumman, Akamai, Cricket, eCollege, Pinnacle Entertainment, Softlayer, the State of Colorado, Webroot, Chipotle, Symantec, The United Way, and Frontier Airlines are just a sample of the companies we serve.

Green Solutions

We never miss a chance to be green.

With high-efficiency water coolers, air-side economizers, high-efficiency lighting, thermal analysis, recycled building materials and PUE reduction, we're as devoted to the environment as we are to our clients.

Founders

Roy Dimoff (Chairman/CEO)

Mr. Dimoff is a recipient of Denver Business Journal's "Who's Who in Technology, Telecom and Media," CSIA's "Technology Executive of the Year" and "Technology Entrepreneur of the Year."

Nancy Phillips (Co-Founder & COO)

Ms. Phillips has served in a technology role at numerous telecommunications companies around the world and currently serves on the board of the CSIA and The National Center for Women and Information Technology. The Denver Business Journal has named her an "Outstanding Woman in Business."

» For more information on how we can keep your business safe and secure, contact us at **1-877-448-9378** or sales@viawest.com.